

# *Ocean Rate Bulletin*



## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2004.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2004. Source: PIERS, October, 2004.

### **Market Share-CY 2004:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 294.0 \ 4,595.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	31%	20%	20	\$1,705	\$275	\$40		\$520					\$2,540
Yang Ming	24%	14%	21										
APL	15%	4%	23	\$2,250	\$275	\$40							\$2,565
Hanjin	8%	10%	17										
Lloyd Trestino	6%	10%	22										
MOL	5%	15%											
Hatsu Marine Ltd.	4%	1%	28										
Evergreen	3%	8%	24										
Maersk-SeaLand	3%	4%	32	\$850	\$275	\$40							\$1,165
Hyundai	0%	4%	35 <sup>5</sup>										
Hapag-Lloyd	0%	4%	19										
NYK Line	0%	3%	29										
Average Container Rate													\$2,453

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 118.0 \ 1,651.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	80%	52%	9										
Hyundai	8%	20%	10										
NYK Line	7%	0%	10										
MOL	3%	4%	13										
Yang Ming	2%	5%	12	\$1,425	\$275	\$40							\$1,740
Mediterranean	0%	11%	14 <sup>4</sup>	\$600									\$600
Average Container Rate													\$1,740

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 82.0 \ 1,062.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	61%	20%	17										
Hanjin	22%	6%	16										
Yang Ming	17%	26%	20										
Maersk-SeaLand	0%	14%	31	\$1,150	\$275	\$40							\$1,465
APL	0%	11%	22	\$2,700	\$275	\$40							\$3,015
MOL	0%	6%	22										
Evergreen	0%	5%	21										
Lloyd Trestino	0%	3%	21										

Average Container Rate

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 174.0 \ 1,884.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	63%	48%	16										
APL	18%	15%	13	\$2,100	\$275	\$40							\$2,415
K Line	18%	2%	13	\$1,100	\$140	\$40							\$1,280
Lloyd Trestino	0%	10%	15										
Hyundai	0%	10%	15										
OOCL	0%	5%	12										
Evergreen	0%	5%	14										
Average Container Rate													\$1,848

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 216.0 \ 4,629.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	27%	23%	25	\$1,215	\$275	\$40		\$520					\$2,050
Hyundai	24%	15%	30										
MOL	15%	16%	24										
APL	13%	6%	24	\$2,595	\$275	\$40							\$2,910
Evergreen	10%	6%	22										
Maersk-SeaLand	6%	14%	32	\$850	\$275	\$40							\$1,165
Hanjin	5%	8%	19										
Yang Ming	1%	5%	24										
Average Container Rate													\$2,187

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 194.0 \ 3,032.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	43%	39%	13										
MOL	20%	5%	16										
Hanjin	15%	5%	11										
OOCL	10%	10%	14	\$1,355	\$275	\$40		\$520					\$2,190
Lloyd Trestino	6%	3%	13										
APL	5%	6%	12	\$1,850	\$275	\$40							\$2,165
Hyundai	0%	18%	16										
Hapag-Lloyd	0%	4%	12										
Maersk-SeaLand	0%	4%	21	\$650	\$275	\$40							\$965
Zim Line	0%	3%	23 <sup>5</sup>										
Average Container Rate													\$2,182

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 26.0 \ 809.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	62%	29%	13										
Maersk-SeaLand	15%	15%	14	\$725	\$275	\$40							\$1,040
Yang Ming	15%	12%	10										
K Line	8%	3%	12	\$1,000	\$140	\$40							\$1,180
Lloyd Trestino	0%	14%	21										
OOCL	0%	7%	15										
Hyundai	0%	7%	14 <sup>5</sup>										
NYK Line	0%	7%	12										
Average Container Rate													\$1,087

5 Transit time is based on departure from Los Angeles, CA.



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 96.0 \ 1,406.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	42%	32%	16										
Yang Ming	31%	14%	16										
APL	23%	2%	20	\$2,400	\$275	\$40							\$2,715
Hyundai	4%	3%	21										
Hanjin	0%	17%	20										
Evergreen	0%	16%	21										
MOL	0%	7%	22										
Hatsu Marine Ltd.	0%	5%	21										
Average Container Rate													\$2,715

---

## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

*Monthly Market Share For: October 2004*

Month\Year: 6.0 \ 76.0

<i><b>Carrier</b></i>	<i><b>Market Share</b></i>	<i><b>Market Share CY</b></i>	<i><b>Transit Time in Days</b></i>	<i><b>Ocean Rate</b></i>	<i><b>Surcharges:</b></i>							<i><b>Size</b></i>	<i><b>Container Rate</b></i>
					<i><b>BAF</b></i>	<i><b>CHASSIS</b></i>	<i><b>CAF</b></i>	<i><b>THC</b></i>	<i><b>CFS Rec</b></i>	<i><b>ARB</b></i>	<i><b>Cotton R.</b></i>		
Hanjin	100%	50%	19										
Yang Ming	0%	45%	20										
Evergreen	0%	5%	18										

*Average Container Rate*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 44.0 \ 155,513.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	68%	4%	14										
Maersk-SeaLand	27%	7%	15	\$650	\$275	\$40							\$965
Hapag-Lloyd	5%	4%	14	\$1,950	\$275	\$40			\$520		\$399		\$3,184
OOCL	0%	25%	14	\$1,305	\$275	\$40		\$520					\$2,140
Yang Ming	0%	15%	12										
APL	0%	13%	24	\$2,040	\$275	\$40							\$2,355
Hyundai	0%	9%	14										
MOL	0%	6%	17										
China Shipping	0%	5%	18										
COSCO	0%	4%	12	\$1,300									\$1,300
Average Container Rate													\$1,282

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: October 2004

Month\Year: 20.0 \ 42.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	100%	67%	17										
APL	0%	29%	19	\$2,265	\$275	\$40							\$2,580
MOL	0%	5%	20										

Average Container Rate